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Continued growth, new orientation at Mathys

The family-owned Swiss company recorded net sales of CHF 129.7 million in 2018, hence an increase of 6.7 % over 2017.

In 2018, the Bettlach-based orthopaedics company achieved net sales of CHF 129.7 million, which is 6.7 % above the previous year's result. The price decline was noticeable during the last year once more and had a negative impact of 2.1 % or CHF 2.6 million on sales; currency- and price-adjusted growth amounted to 7.2 %.

Strategic reorientation

CEO Dr Benjamin Reinmann, who succeeded Hugo Mathys in August 2017, used the year to review and ultimately adapt the strategy. «Even more than others, our industry finds itself between the rock of increasing regulatory requirements and the hard place of the required spirit of innovation, while simultaneously facing falling implant prices. It is therefore essential for us to grow and become more efficient», says Benjamin Reinmann. The strategy for the next three years addresses these challenges, focusing even more on product development and services as well as on the targeted expansion of selected markets.

The number of employees at the end of 2018 was 553, which is 21 persons fewer than in the previous year. The related organisational structural realignment was communicated already in November.

General information about Mathys Ltd Bettlach

The Swiss orthopaedics company was founded in 1946 and looks back on 60 years of experience in the field of medical technology. Since 1 November 2003, Mathys has focused exclusively on the development, production and distribution of joint replacement products. Production takes place mainly in Switzerland but also in Germany. The company's products currently comprise hip, knee and shoulder implants, as well as synthetic bone substitute material. In 2013, Mathys entered the field of sports orthopaedics.

The company, with 12 subsidiaries in Australia, Austria, Belgium, China, France, Germany, Great Britain, Italy, Japan, Netherlands, New Zealand and Switzerland, is owned by the Mathys and Marzo families. Dr Benjamin Reinmann acts as CEO, Hugo Mathys as Chairman of the Board of Directors. With Livio Marzo and Roger Mathys, now the third generation is already active on the Board of Directors; Livio Marzo since April 2018 as Vice Chairman of the Board.

If you have any questions, please contact:

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